



Asset search and evaluation for dermatological indication

Overview

A mid-range pharmaceutical company decided to expand into dermatology indication and develop an exosome-based drug candidate for psoriasis. It requested to find suitable IP and partner for the joint development of drug candidates with potential exclusive worldwide marketing rights to the final drug.

Methodology and Solution

The team used the proprietary KnowlEx™ platform¹ to identify potential candidates that can be licensed and developed, relevant IP and competing pipelines, supporting scientific data, and suitable partners.

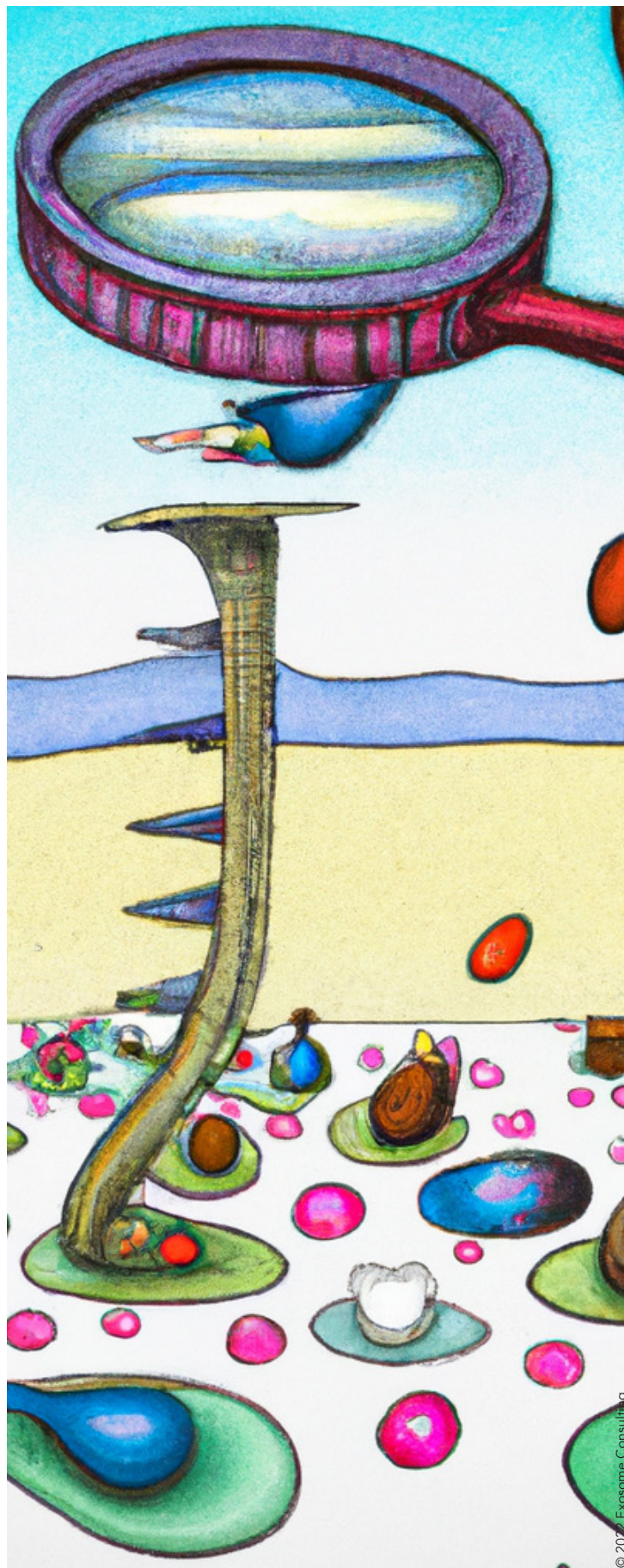
Outcome

An expert team reviewed available assets and selected several potential candidates (under development by startups and three academic IP properties at the discovery stage). We evaluated underlying science data and performed commercial feasibility analysis for selected candidates to establish potential approval risks, manufacturing costs, market size, and potential revenue.

In addition, a detailed R&D plan for academic IPs and a consulting retainer for an independent review of scientific data and R&D milestones for candidates in the discovery stage was developed and offered to a client.

Conclusion

Upon discussion with the client, a decision was taken to focus on licensing and strategic partnership for a candidates developed by one startup and license three academic IPs for further in-house development.



¹ - Read the INSIGHT02 white paper on the KnowlEx™ platform and how it can help deliver the optimal solution for your needs.